

Sioux Falls Figure Skating Club
Board of Directors Monthly Meeting Minutes
Tuesday, September 5th, 2023, 7:30pm - Zoom

Present: Tom Stengrim, Katelyn Conover, Riley Block, Kendra Karsky, Krystal Paulson,

Call to Order: The meeting was called to order by President Tom Stengrim at 7:32pm.

REPORTS

Secretary's Report: Kendra Karsky

Motion to approve: Did not take time to approve minutes this meeting.

Budget Report: Riley Block, Club Director

Questions were asked via email from board members. Katelyn asked many that clarified many questions we had.

Administration budget-

- Limited revenue in this category is due to employee incomes and mainly fundraising and income.
- Suggested to Change line item "contract labor" to the specific title of the job.

Adult Sectionals budget- March 8-10

- Riley is looking for sponsors to help with cost for this event.
- 586- line items are for vendor commissions, dress sales and photography.
- Trying to save on Ice cost by only providing practice ice on Friday during the day.
- Riley is looking into the Sioux Falls Experience to connect the event to the city.

Advanced budget-

- As a board we would like to see more revenue in this, but now that this is good growth from the past.

Clinics and Camps-

- Suggestions were made to separate the events so we can see more specific issues when we look back at the budget.
- The board is uncomfortable with the cost of the clinics and hope that we can grow this portion of the budget. Also making stricter stipulations on the sign up of this event.
- Board members would like future events to come through the board first with a plan, so that we can all make the decision together if it would be something that would benefit our club enough. The board takes full responsibility if an event must get cancelled for financial reasons.

Aspire Budget-

- This program brings low revenue but if this program is breaking even the board feels content. This program is a big stepping zone for SFFSC advanced skating.

Skate School-

- Riley went into depth about what this program was and the potential it has, the board thought it was a great idea.
- Working on breaking even numbers for these Skate no school days.

Competition Budget-

- Clarifying questions were asked regarding Ad sales, Friday day skating and travel for judges.
- Working on \$20 and under gift for each skater.

Show budget-

- Working on getting costume and props lowered but know that is a difficult task.
- Question was what the vendor sales was and how does it benefit us. SFFSC receives commission of each vendor sale booth at the competition which totaled to almost \$1,000 this year.

Freestyle ice budget-

- Price Increase included on the budget.

USFS Testing budget-

- Ways to save money is do them virtual as well as inviting judges that can drive, this will help with expenses.

Sunlight Skating Budget

- This program is one the board and Riley were concerned about; this is a hard program to recruit families to.
- Working on finding the target audience and hoping this program grows, it has good potential and when families are in it, they really enjoy it.

Theatre on Ice Budget-

- The board discussed how important this program is to the club. We would like to see it grow in participants more.
- Would like to see skaters in TOI make testimonies for other skaters to watch so they understand how fun and accommodating it is.

Wrapping up questions

-What are utilities that SFFSC pays for? These utilities consist of ways to increase the internet for specific events. Riley is looking into what would be best.

Approved budget via email on

Adjournment: moved to adjourn.